SBL Healthy Communities
Healthy Kids, Dental, Body Electric, CORD

Laura Bollan, Director Healthy Communities
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lbollan@sblhs.org
SBL MISSION

The mission of Sarah Bush Lincoln is to provide exceptional care for all and create healthy communities.

SBL DENTAL TEAM MISSION

The mission of the SBL Dental Team is to provide a dental home and improve the overall oral health of the communities we serve by removing barriers and providing access to dental care. We will ease their pain, discomfort, and fears by creating a positive dental experience for every patient.
Women & Children First Campaign

- 1999 Community Planning / Needs Assessments
- Baby Steps
  - Volunteer Dentists at Local College a few days a year.
  - 2005 Added Preventative Care in Schools
  - 2009 Added Mobile Bus for Restorative Care in Schools/Clinics
  - Volunteer Dentists now assist 2-4 days per year in their own offices.
• Sarah Bush Lincoln Dental Services provides a dental home for children and women whose dental health needs would otherwise go untreated. SBL Dental Services are coordinated by dentists to establish and maintain dental health for our patients.

SBL Dentists:
Dr. Susan Goldstein
Dr. Marlee Hansen
Dr. Alisa Taylor
WHO WE ARE

Sarah Bush Lincoln Dental Services is a collaborative community effort that provides dental care at no cost to families who qualify.

Our staff consists of dental hygienists, dental assistants, and staff and volunteer dentists.

The program serves a nine-county service area including Clark, Coles, Cumberland, Douglas, Edgar, Effingham, Jasper, Moultrie, and Shelby counties.

WHAT WE PROVIDE

Sarah Bush Lincoln Dental Services provides:

- Dental Exams
- Cleanings
- Fluoride Treatments
- Dental Sealants
- Restorative Dental Care
- Oral Health Education

WHO IS ELIGIBLE?

- Children 10 months to 18 years
- Children who receive benefits through Medicaid/AllKids
- Children enrolled in the Free/Reduced Lunch Program
- Mothers with dependent children who qualify for Medicaid or W.I.C. and have no other private dental insurance

COMMUNITY IMPACT

IN FY 2016:

Total # of unique patients served: 3,111

Number of dental services provided:

- Preventative: 4,688
- Restorative: 2,960
- Volunteer Restorative: 59

Total # of toothbrush kits: 3,200
Sarah Bush Dental Services

Portable Team (cleanings, exams, sealants)

Restorative Team (fillings, extractions, crowns)

70 schools
9-Counties

= 1 School

7 Volunteer Dentists
4 days/year each

See SBL patients we refer to their office for care.
Root Canals, patients with special needs, etc.

Restorative Team

NEW
All Smiles Dental
Mattoon, IL
3 days/week

Treating SBL Pediatric Patients that need emergency care or additional time/care in a private setting. Scheduling through SBL

COMING SOON
SBL Dental Clinic
Charleston, IL

This site will primarily serve the adult population in Coles County and surrounding areas
Healthy Communities

Director
- Laura Bollan

Dental
- Ashley Pryor

Mobile Team
- Ashley Pryor

Volunteer Dentists
- (7)

Portable Team
- Dental Hygienist
- (Licensed)
  - Marlena Brant FT
  - Logan Thornton FT
  - Kelsea Kania PRN

Dental Assistant
- Ralph Shafer FT

Dentist
- Susan Goldstein PT

Dental Assistant
- Loraine Horsley, FT
  - Branne Taber FT
  - Nacy Osborn FT

Dentist
- Marlee Hansen FT

Department Secretary / Scheduling
- Brittnay Johns

Dental Secretary / Scheduling
- Nancy Pearcy

Reimbursement Analyst
- Ashley Gabel

All Smiles
- Dentist:
  - Alisa Taylor, PT
- Dental Assistant
  - Brandi Carr

Department Secretary / CORD / HK Assistant
- Brittney Johns

Dental Assistant
- Ralph Shafer FT
# Dental Services Provided

## FY 2016

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<td>31</td>
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<tr>
<td>TOTAL</td>
<td>1884</td>
<td>1701</td>
<td>634</td>
<td>2610</td>
<td>3099</td>
<td>4658</td>
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## Dental - Mobile & Portable Unit - # of procedures

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<tr>
<td>Dental - Mobile &amp; Portable Unit - # of procedures</td>
<td>2,110</td>
<td>1,803</td>
<td>4,276</td>
<td>5,857</td>
<td>8160</td>
<td>7707</td>
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• Schedule Annual Meetings with Schools
• Review Report Cards
• Letter of Agreements

Dental Services Report 2015-2016

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<tr>
<td>Dental Exams</td>
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<td>Dental Cleanings</td>
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<td>Fluoride Treatments</td>
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<td>Dental Sealants</td>
<td>897</td>
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<td>Total number of preventive procedures</td>
<td>5603</td>
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<tr>
<td>Radiographs</td>
<td>5301</td>
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<tr>
<td>Total number of restorative procedures</td>
<td>1354</td>
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</table>

Total estimated value of care provided to the school: $599,380.00

Oral Health Status:
- Score 1-Preventive Care: There are no visual signs of problems with the teeth or gums
- Score 2-Restorative Care: Decayed teeth; Moderate signs or symptoms of gum infection (4 or less cavities)
- Score 3-Urgent Treatment: Advanced dental disease including signs of pain and infection (5 or more cavities)

Oral Health Score

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<th>Score</th>
<th>Percentage</th>
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<td>1</td>
<td>16%</td>
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<tr>
<td>2</td>
<td>37%</td>
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<tr>
<td>3</td>
<td>48%</td>
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</table>
Patient Satisfaction Scores

- Age 10 and Under
- Age 11 and up

How do you feel about your dental visit today?

1. I do not feel good about my dental visit.
2. I feel ok about my dental visit.
3. I feel great about my dental visit!
Lessons Learned

• Community Support
• Start small, and build on success
• Collaborate with local dentists and schools
• Portable and Dental together in the schools.
  – MHCA – I estimate 75-85% of mobile dental programs do NOT provide restorative services
• Dental report cards to the schools
• The need is increasing
  – Decide the scope of your program
  – Tough Decisions must be made
  – “Healthy Communities” or “Revenue Based” Model?
  – Reduced Restorative from 9 counties to 7 counties last year
  – Do we need to reduce again?
• Dentist Recruitment and Sustainment is HARD!
• Dentists are trained differently than Doctors
  – Reporting Structures (management practices)
  – Training required when you hire new graduates
• Funding for Adults is almost nonexistent

Biggest Unmet Community Need

• Adult Dentistry for low income families.
Sustainment Ideas

- Partnering with a local private practice dentist
- He hires and oversees dentists
- SBL assists with recruitment efforts / costs / sign-on bonuses
- SBL requests a specific number of hours to be covered by dentists.
- SBL pays hourly or daily rate to partnering dentist who then pays his staff.
- Best of both worlds for dentists
  - Private Practice experience / training
  - Get to do some of the “exciting” dentistry
  - Public Aid Service
- Better sustainment of program with multiple dentists
Thank you!